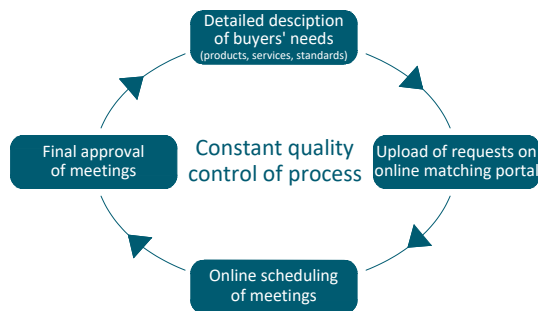


Macedonia Manufacturing Expo 2019

25-26 September 2019 - Skopje, North Macedonia



What is MME?

Macedonia Manufacturing Expo is North Macedonia's premier business-to-business (b2b) matchmaking event for the light manufacturing industry. It brings together foreign and domestic buyers with local suppliers through pre-matched, targeted and deal-oriented b2b meetings that lay the foundations for future partnerships and more efficient supply chains.

It is an excellent opportunity for meeting potential partners via targeted b2b meetings, set up in advance and in line with buyers interests and requirements. The streamlined B2B event will consist of direct meetings between buyers and pre-matched local companies that have capacities to meet requirements, thus optimizing buyers' invested time.

Starting with this year, the Macedonian Manufacturing Expo will also include a fair, meant for suppliers, as well as companies whose services and products are of interest to companies from the light manufacturing sectors - suppliers and traders in raw materials, transporting and forwarding companies, banks and insurance companies - that will have the opportunity to present themselves before representatives from over a hundred sector companies.

How to take part in the b2b meetings?

Attending Macedonia Manufacturing Expo as a supplier should be confirmed at info.mamei@gmail.com or via phone 071 526 217, contact person - **Orhan Sulejmani**.

The participation fee for the business-to-business meetings is **50 euros** for companies which are members of MAMEI or DMWV, and **90 euros** for everyone else.

How to take part in the MME fair?

Attending Macedonia Manufacturing Expo as an exhibitor should be confirmed at contact@mamei.mk or via phone 071 921 786, contact person - **Iva Jaskoska**, or at stankov@nordmazedonien.ahk.de or via phone 070 236 259, contact person - **Marina Stankov**.

MAMEI and DMWV members have a 25% discount on the prices of the stands.

| STAND 4/2,5m | STAND 3/2,5m | STAND 2/2,5m |
|--|--|--|
| 1100 euros | 900 euros | 700 euros |
| 825 euros for members | 675 euros for members | 525 euros for members |
| background 4/2,5m / light / desk / brochure holder / table / four chairs / cabling / bar stool | background 3/2,5m / light / desk / brochure holder / cabling / bar stool | background 2/2,5m / light / desk / brochure holder / cabling / bar stool |



What you may offer at MME

- machine and spare parts
- tools and moulds
- hydraulic and pneumatic parts
- tanks and reservoirs
- metal structures, assemblies and constructions
- composite materials
- process equipment
- plastic, rubber and glass products
- cardboard and plastic packaging
- protective gear

What's new in 2019?

- a two-day fair
- a full day of panels, lectures and workshops
- a larger number of foreign companies present
- a larger number of FDIs present
- a larger media presence

2018 participants

- | | |
|--------------------------|-----------------------|
| • Siemens | • Kostal |
| • Mosca GmbH | • Kromberg & Schubert |
| • Makita | • Draexlmaier |
| • Buhler GmbH | • Gentherm |
| • Karaisairidis | • Van Hool |
| • Darian Global Sourcing | • Dura Automotive |
| • Kamaridis Global Wire | • WIK Group |

In 2019 we expect companies from

- | | |
|-------------------|---------------------------------------|
| • North Macedonia | • Serbia |
| • Germany | • Albania |
| • Greece | • Kosovo |
| • Czech Republic | • Bulgaria |
| • Romania | • <i>and other European countries</i> |

2018 results

online match-making software developed



395 pre-matched b2b meetings were held



20+ Macedonian companies made business deals



companies from 7 countries participated



30 international companies and FDIs attended



61 Macedonian companies attended



Organized by



Supporters



Partners



Partners in Germany

